



RON IS LOOKING FOR FREIGHT



You are an owner operator. Like Ron, you drive your own lorry and you work on your own. Your company is located around Edinburgh, Scotland. Every Friday, you have a video conference with other owner operators who need either to consolidate their shipments or to ship a few pallets. Today there are 6 of you.

Each lorry can contain 20 Euro pallets maximum. And the maximum payload (weight of the pallets) is 16 tons.

1. Use the map from the file *Euro 2-1* to help you
2. Introduce yourself and say whether you have pallets to ship or space available in your lorry
3. Ask questions or give pieces of information to find a lorry for your pallets or to find pallets to consolidate your load
4. Try to get the best price possible (but you must make a deal in the end)
5. Take notes during the conference to be able to recap

Let's practice !

Pallets to ship :

Name	Number / Payload	Destination	Requirements	Pick up date	Delivery date	Transported by	Tariff
A	6 pallets / 1.3 tonnes	London	Food products 2 - 4 ° C	Monday morning	Monday afternoon		

Space available :

Name	Type of truck	Space available	Destination	Date of departure	Date of delivery	Transport for	Tariff

Suggested rates :

From Edinburgh to Number of pallets	London	Sheffield	Leeds
	1 to 5 pallets	£ 400 / 500	£ 200 / 300
6 to 10 pallets	£ 650 / 750	£ 300 / 400	£ 250 / 350

Pallets to ship :

Name	Number / Payload	Destination	Requirements	Pick up date	Delivery date	Transported by	Tariff
B	5 pallets / 3 tonnes	Sheffield	Fragile / Unstackable	Anytime	Tuesday		

Space available :

Name	Type of truck	Space available	Destination	Date of departure	Date of delivery	Transport for	Tariff

Suggested rates :

From Edinburgh to	London	Sheffield	Leeds
Number of pallets			
1 to 5 pallets	£ 400 / 500	£ 200 / 300	£ 150 / 250
6 to 10 pallets	£ 650 / 750	£ 300 / 400	£ 250 / 350

Pallets to ship :

Name	Number / Payload	Destination	Requirements	Pick up date	Delivery date	Transported by	Tariff
Souhail	3 pallets / 900 kg	Leeds	No requirement	Monday or Tuesday	Monday or Tuesday		

Space available :

Name	Type of truck	Space available	Destination	Date of departure	Date of delivery	Transport for	Tariff

Suggested rates :

From Edinburgh to	London	Sheffield	Leeds
Number of pallets			
1 to 5 pallets	£ 400 / 500	£ 200 / 300	£ 150 / 250
6 to 10 pallets	£ 650 / 750	£ 300 / 400	£ 250 / 350

Pallets to ship :

Name	Number / Payload	Destination	Requirements	Pick up date	Delivery date	Transported by	Tariff

Space available :

Name	Type of truck	Space available	Destination	Date of departure	Date of delivery	Transport for	Tariff
1	Tautliner	8 pallets / 3 tonnes	London	Monday	Tuesday		

Suggested rates :

From Edinburgh to	London	Sheffield	Leeds
Number of pallets			
1 to 5 pallets	£ 400 / 500	£ 200 / 300	£ 150 / 250
6 to 10 pallets	£ 650 / 750	£ 300 / 400	£ 250 / 350

Pallets to ship :

Name	Number / Payload	Destination	Requirements	Pick up date	Delivery date	Transported by	Tariff

Space available :

Name	Type of truck	Space available	Destination	Date of departure	Date of delivery	Transport for	Tariff
2	Refrigerated truck	10 pallets / 10 tonnes	Brighton	Monday	Monday		

Suggested rates :

From Edinburgh to	London	Sheffield	Leeds
Number of pallets			
1 to 5 pallets	£ 400 / 500	£ 200 / 300	£ 150 / 250
6 to 10 pallets	£ 650 / 750	£ 300 / 400	£ 250 / 350

Pallets to ship :

Name	Number / Payload	Destination	Requirements	Pick up date	Delivery date	Transported by	Tariff

Space available :

Name	Type of truck	Space available	Destination	Date of departure	Date of delivery	Transport for	Tariff
3	Tautliner	7 pallets / 1 tonne	Cardiff	Tuesday morning	Tuesday afternoon		

Suggested rates :

From Edinburgh to	London	Sheffield	Leeds
Number of pallets			
1 to 5 pallets	£ 400 / 500	£ 200 / 300	£ 150 / 250
6 to 10 pallets	£ 650 / 750	£ 300 / 400	£ 250 / 350

Correction

Pallets to ship :

	Number / Payload	Destination	Requirements	Pick up date	Delivery date	Transported by	Tariff
A	6 pallets / 1.3 t	London	Food products 2 – 4 ° C	Monday morning	Monday afternoon	2	
B	5 pallets / 3t	Sheffield	Fragile / Unstackable	Anytime	Tuesday	1	
C	3 pallets / 900 kg	Leeds	No requirement	Monday or Tuesday	Monday or Tuesday	3	

Space available :

	Type of truck	Space available	Destination	Date of departure	Date of delivery	Transport for	Tariff
1	Tautliner	8 pallets / 3 tonnes	London	Monday	Tuesday	B	
2	Refrigerated truck	10 pallets / 10 tonnes	Brighton	Monday	Monday	A	
3	Tautliner	7 pallets / 1 tonnes	Cardiff	Tuesday morning	Tuesday afternoon	C	

Suggested rates :

From Edinburgh to	London	Sheffield	Leeds
Number of pallets			
1 to 5 pallets	£ 400 / 500	£ 200 / 300	£ 150 / 250
6 to 10 pallets	£ 650 / 750	£ 300 / 400	£ 250 / 350